



## Corporate Profile

# ZAHID JAMIL & CO

## CHARTERED ACCOUNTANTS

An Independent Member Firm of Prime Global



**PrimeGlobal**

An Association Of Independent Accounting Firms

## MESSAGE BY CHAIRMAN



In any contest, what matters is the quality of the runners. For the field of Audit, Tax and Advisory, we have people with the knowledge, experience and the ability to go into the breadth and deepness of clients' issues. Zahid Jamil & Co will continue to raise the level of professional experiences and to be the catalyst for the growth of a vibrant professional accountants' society in Pakistan and beyond.

Suleman Zahid Jamil, FCA

## OUR HISTORY



Since the establishment of Zahid Jamil & Co. Chartered Accountants in 1971 by Mr. Suleman Zahid Jamil, the firm has been committed to building wealth and security for our client by providing traditional Accounting, Auditing, and Taxation and Management Consulting services to closely held businesses. As one of the leading national accounting, audit, tax and consulting firm in Pakistan, Zahid Jamil & Co has a history of steady growth.

As Zahid Jamil and Co began to grow in numbers and experiences, its service also we offer also began to expand throughout the 1970s and 1980s. In 1992 a new service line of Information Technology was established and also during that time, the firm saw continued growth in financial services area. Human resource consulting services were also provided under the platform of Zahid Jamil & Co.

In 1997, the firm became member of **BKR International**, which is an International Organization of accounting and audit firms. In 2000 the firm (after resigning from BKR International) joined **PRIME GOLBAL**.

Since 2005, the Firm started to provide Business Risk and ERP (Enterprise Resource Planning) Consulting Services which include Information System Audit, Business Process Re-engineering, and Development of customized and Industry specific ERP Solutions and Implementation of off the shelf ERP Solutions.

Now, we continue look towards the future and follow our vision plan. We also remain focused to our clients' needs and continue to develop quality, timely and innovative solutions.

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## OUR ORGANIZATION



Zahid Jamil & Co. (ZJC), Chartered Accountants, has been operating for decades, having 41 years of professional experience (Since 1971), As one of the leading professional service organizations in Pakistan. Since 2002 it has been working as an independent a member of PRIME GLOBAL.

ZJC operates through the principal office at Lahore and other offices in Karachi, Islamabad and Faisalabad. Clients are served through specialized practice segments, constituting multidisciplinary teams under designated Directors supported by concurring and Quality Assurance Executive Directors, Managers, Assistant Managers and Supervisors.

Its current combined strength of 150 plus professionals are able to synergize its best potential through a pool of expertise comprising Chartered Accountants, Chartered Certified Accountants, Public Accountants, Cost and Management Accountants, M.com, MBA, Tax and Corporate Laws Specialists, Human Resources Management Specialists and Lawyers etc.

The emerging business needs of our clients and their demands in a fast changing and challenging global market require value addition through knowledge, capital and technology. Decades of presence in the region has given Zahid Jamil & Co. the opportunity to understand such emerging needs by providing a whole range of services to a diverse client base. For further details view our website <http://www.zahidjamilco.com>

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## OUR INTERNATIONAL ASSOCIATION – PRIME GLOBAL



**Prime Global** is the third largest association of independent accounting firms in the world. As a leading association in the accounting industry, you might expect the association staff to be experts in accounting and advisory ourselves. Absolutely not! We are not accountants, nor do we claim to be. Our sole purpose is to provide our member firms and their clients a powerful pipeline to build relationships with one another and share ideas and business opportunities. With roots extending back to 1977, the association in its current form was created in 2011 by the merger of three prominent accounting industry associations – Polaris International, Fid union International, and IGAF Worldwide.

Today, **Prime Global** numbers over 350 firms in 90 countries, with more than 800 offices, 2,200 partners, and 17,000 staff offering their thought leadership to help other member firms and their clients succeed. For further details see Prime Global official website [www.primeglobal.net](http://www.primeglobal.net)

### THE PRIME GLOBAL DIFFERENCE

In a global business environment, finding an accountant with strong technical skills in audit, tax, and consulting services isn't enough. You need an advisor with the ability to do business almost anywhere – in almost any business niche you can think of.

Getting to “global” is tough for any accounting firm to do on its own. That's why you should check out our member firms for your business needs. When you use a PrimeGlobal firm, suddenly you're working with an international, multidimensional powerhouse.

Our independent member firms know and care about each other – which makes them masters of the seamless transition. You get the best of all possible worlds: a local firm that really knows you and your business, and international connections that travel at the speed of light.

Global Reach. Local Understanding. Personal Connections. A unique value proposition to make your business soar. That's the power of PrimeGlobal.

## OUR SERVICES



- |                                     |                                       |
|-------------------------------------|---------------------------------------|
| a) Assurance & Audit Services       | b) Taxation Services                  |
| c) Corporate & Secretarial Advisory | d) Accounting & Book Keeping Services |
| e) Business Advisory Services       | f) Financial Management Consulting    |
| g) Human Resource Consulting        | h) Information Systems Consulting     |
| i) Outsourcing services             |                                       |

Each service segment is headed by Directors, who are assisted by Executive Directors, Managers and staff of relevant skills dedicated to each specialized area of expertise. This enables the organization to draw on specialized capability while still having the ability to co-ordinate planning and execution of professional assignments in integrated fashion under one umbrella.

### A) ASSURANCE AND AUDIT SERVICES



Zahid Jamil & Co provides a wide range of assurance services, with the primary focus on the objective of assurance on the reliability and relevance of financial information and a host of non-financial aspects, data, processes, operations and procedures and on the effectiveness and efficiency of controls. These services include Statutory Audit, Management Audit, Internal Audit and System Control Review (SCR), Information System Audit, Tax Audit, Regulatory Audits and Regulatory Compliance review (RCR), Cost Audit and Cost Allocation studies, Share Transfer Audit and Review and compilation assignments.

### B) TAXATION SERVICES



It includes Corporate Taxation Services, Tax Due Diligence Reviews, Personal Taxation services and General Sales Tax (GST) – Planning, consultation, compliance and reporting service.

### C) CORPORATE & SECRETARIAL ADVISORY



It includes Strategic Corporate Consultation, Secretarial and Corporate Compliance Reporting Services, Public Floatation Services for share and other securities, Share registrar services, Privatization, Foreign Investment Facilitation and Consultation, Corporate Governance Enablement, Liquidation Proceedings and Advisory Services and Support to “Not for Profit Organizations”

### D) ACCOUNTING & BOOK KEEPING SERVICES



It includes use of our staff at the client’s premises or our premises to carry out book keeping accounting under our supervision, Preparation and analysis of accounts on a periodical basis, for management review, Making out all statements and returns required for submission to the various associations and government authorities, Providing assistance on preparation of various management and financial reports required for decision-making and Offshore online Accounting and Book keeping services are also provided with the help of Web based / cloud based Accounting Software.

### E) BUSINESS ADVISORY SERVICES



It includes Foreign Investment Facilitation and Consultation, Financial Litigation and Dispute Resolution Support and Contract Consulting Services.

### F) FINANCIAL MANAGEMENT CONSULTING



It includes Feasibility studies, Strategic financial planning and management, Valuation and appraisal of assets and businesses, Profit and performance management strategies, Business strategic planning and Business Process Re-Engineering

## G) HUMAN RESOURCE CONSULTING



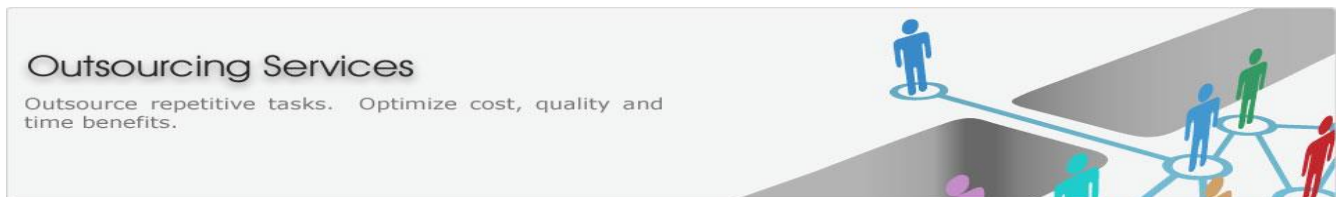
It includes Organization design and structuring, Job analysis and evaluation, Compensation surveys and design of compensation structure, Executive search and placement, Second and executive leasing, Human Resource policies and procedures, Competency Assessment, Institutional strengthening studies, Manpower transition studies, Workload analysis studies, Human Resource Audit and Training and Development Services

## H) INFORMATION SYSTEMS CONSULTING



It includes Information System Strategic Planning (ISSP), Enterprise Resource Planning (ERP), Project Management, Software Configuration/Customization, Conference Room Piloting, Process Re-engineering, Outsourcing and Computer Facility Management and Software Development and Programming Services

## I) OUTSOURCING SERVICES



Outsourcing of non-core activities and function, on a complete or partial basis, customized to the specific needs of various clients, have assumed a wide dimension embracing multifarious task and services which includes Managing finance and accounting department, Undertaking book keeping and accounting task, both manual and technology-based system including preparation and processing of underlying documents, Payroll preparation and related services, Internal audit on a comprehensive, continuing or need-specific basis restricted to specific department, division, function and activities prompted by risk orientation and risk assessment, Staff deployment on short or long term basis for carrying out various designated functions under management's own control and supervision and Processing of high-volume transactions involving repetitive function and processes, such as data input for stand-alone or network solution.

It also includes Preparation and handling of monthly and periodical returns / statements prescribed under Income Tax Law, withholding tax statement, challans and related tasks, monthly and quarterly sales tax returns and reconciliation with related records and Handling of expatriate's executive remuneration matters.

ACCREDITATIONS





## INDUSTRY EXPOSURE



- Banking and Non-Banking Finance Companies
- Cotton Ginning - Textiles
- Home Textiles Manufacturers Cum Exporter
- Commercial Exporters
- Textile Chemical Manufacturers / Importers
- Garments Knitting Units
- Garments Manufacturers & Exporters
- Rice Millers cum Exporters
- Paper Cone Manufacturers & Traders
- Non Government Organizations
- Social Welfare Organizations
- Real Estate Builders & Contractors
- Oil & Lubricants Traders
- Tours & Travel Agencies
- Clearing & Forwarding Agencies
- Shipping & Harbour Authorities
- Distributions Companies
- Brands Chain Retail Stores
- Yarn & Cloth Traders
- Agricultural Farms
- Sugar Mills
- Control Sheds & Poultry Farms
- Wool Manufactures
- Fashion Brands Outlets
- Soap Manufacturers
- Hotels & Restaurants
- Beauty Salons & Spa
- Cooperative Housing Societies
- Management Consultants
- Sweets Manufacturers / Exporters
- Stock Exchange Brokerage Houses
- Event Management Companies
- Composite Textiles Manufacturing Units
- Textile Spinning Units
- Textile Weaving Units
- Commercial Importers
- Construction Chemical Manufacturers
- Socks Manufacturers & Exporters
- Flour Millers & Traders
- Textile Processing & Dyeing Units
- Educational Institutions (Schools & Colleges)
- USAID Funded Projects
- Public Sector & Government Organizations
- Head Hunting & Recruitment Agencies
- Petrol & CNG Suppliers
- I.T Companies & Software Houses
- Dry Port Trusts
- Packaging & Printing
- Hospitals & Medical Centers
- Preserved Food Manufacturers
- Pulses Manufacturers & Traders
- Power Generation Companies
- Sugar Commission Agents
- Sports Items Manufacturers
- Welfare Trusts & Societies
- Oil & Ghee Manufacturers
- Bio Diesel Manufacturers
- Catering Services
- Provident Funds
- Textile Machinery Manufacturers
- Soft Drinks Bottlers
- Modarba Management Companies
- Commodity Exchanges Brokerage Houses
- Performance Management Consultants

## OFFICES & CONTACT PERSONS



### OFFICES

#### KARACHI

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### Disclaimer

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