



Business Advisory Services

ZAHID JAMIL & CO

CHARTERED ACCOUNTANTS

An Independent Member Firm of **Prime Global**



PrimeGlobal

*An Association of
Independent Accounting Firms*

BUSINESS ADVISORY SERVICES

AN OVERVIEW

Zahid Jamil & Co (ZJC), Chartered Accountants, with over 41 years of successful hand on business experience is specialized in providing these services with measureable results.



OUR SERVICES INCLUDE:

FOREIGN INVESTMENT, CONSULTATION AND FACILITATION;

- ✚ Acquiring existing or additional equity in domestic corporate enterprises Pakistan no dot
- ✚ Setting-up a wholly or partially owned subsidiary or an affiliate in Pakistan no dot
- ✚ Establishment of a branch office of an off-shore entity no dot
- ✚ Creating business presence by setting no dash up a Liaison Office or a Representative Office in Pakistan no dot
- ✚ Choosing the most preferred and tax-effective corporate vehicle no dot
- ✚ Determining the right balance in debt equity combination to finance the entity at the lowest possible cost no dot
- ✚ Awareness on fiduciary role *fiduciary* duty of directors and and obligations of CEOs in corporate management
- ✚ Awareness of foreign exchange regime on flow of capital no dot
- ✚ Issue of capital and allotment of share no dot
- ✚ Repatriation of capital, dividend and capital gains and their tax consequences.
- ✚ Obtaining regulatory permission from investment Board, state Bank of Pakistan and other relevant regulatory bodies no dot
- ✚ Seeking work permit for hiring of expatriates and determination of their emoluments no dot
- ✚ Handling entry and exit formalities including Customer, police registration, visas and other related matters no dot

FINANCIAL LITIGATION AND DESPITE RESOLUTION SUPPORT

- ✚ Fact finding and definitive determination of the monitory and fiscal aspects involved no dot
- ✚ Interpretation of contractual and other documented sources of reference relevant to issue(s) in dispute no dot
- ✚ Hearing of the conflicting position taken by the parties in dispute no dot
- ✚ Cross-examining witnesses, if any, involved no dot

- ✚ Conciliatory discussions for arriving at mutually acceptable settlement and resolution no dot
- ✚ Arbitration proceedings depending upon the nature of the issue or dispute involved leading to final award for implementation.

CONTRACT CONSULTING SERVICES

As part of transaction-related services, clients often need contract consulting services and assistance relating to in particular areas i.e.

- ✚ Construction contracts
- ✚ Properties
- ✚ Partnership
- ✚ Joint venture
- ✚ Marketing
- ✚ Sales
- ✚ Distribution agreements
- ✚ Royalty and technical fee
- ✚ Franchising arrangements
- ✚ Industrial and technical collaboration etc. These services include documentation or coordination with legal counsel in an appropriate format of documentation of about the contractual arrangements and consultations on the
- ✚ Commercial,
- ✚ Financial,
- ✚ Taxation and corporate law aspects of the rights and obligations proposed to be mutually exclusive.

BUSINESS PLANS



- ✚ Feasibility study for new business including
 - Market opportunity analysis
 - Financial modeling
 - Value proposition development
- ✚ Business plan for growth of business
 - Gap analysis and
 - Business process re-engineering