

Corporate Profile



SINCE 1971

Zahid Jamil & Co.

CHARTERED ACCOUNTANTS

Precision . Integrity . Confidence



www.zahidjamilco.com

We Are **Zahid Jamil & Co. &** We're Here To Help You for Growth & Success of your Business

Zahid Jamil & Co Chartered Accountants, has been operating for decades, having more than 55 years of professional experience, as one of the leading Audit, Tax, Risk & I.T Advisory Firm in Pakistan. Since 2001 it has been working as an Independent Member Firm of PrimeGlobal.

Zahid Jamil & Co operates through its offices at Lahore, Karachi, Islamabad, Faisalabad and Peshawar. Clients are served through specialized practice segments, constituting multidisciplinary teams under designated Partners & Directors supported by concurring and Quality Assurance Executive Directors, Managers, Assistant Managers and Supervisors.

Its current combined strength of 350 plus professionals are able to synergize its best potential through a pool of expertise comprising Chartered Accountants, Chartered Certified Accountants, Public Accountants, Cost and Management Accountants, M.com, MBA, Tax and Corporate Laws Specialists, Human Resource & Information Technology Specialist and Lawyers etc.

The emerging business needs of our clients and their demands in a fast changing and challenging global market required value addition through knowledge, capital and technology. Decades of presence in region has given Zahid Jamil & Co. the opportunity to understand such emerging needs by providing a whole range of services to a diverse client base.

Chairman's Message

Suleman
Zahid Jamil

Founder
1971

In any contest,
what matters
is the **quality** of
the runners,

for the field of Audit, Tax and Advisory, we have people with knowledge, experience and the ability to go into the breath and deepness of clients' issues. Zahid Jamil & Co will continue to raise the level of professional experiences and to be the catalyst for the growth of a vibrant professional accountants' society in Pakistan and beyond.

Our History

Since 1971, we have been committed to the growth and security of our clients. Our traditional and well tested Accounting, Auditing, Taxation. Risk Advisory, Financial Advisory and I.T Advisory Services have put us in lead in the Industry.

By keeping pace with our steady growth, we introduced a new line of Information Technology Services in 1992. Shortly we also introduced the services of Human Resource Consulting. The commitment towards excellence led the firm to become a member of BKR international - an International Association of Audit, Tax & Advisory Firms, in 1997.

Later in 2001 the firm became a member of Prime Global. With strength in its history of services, since 2005 the firm also provides unparalleled Business Risk & ERP services to clients with the aim to build the best future possible for our clients. Since the beginning, our focus remains innovative and timely solutions for our clients.

As one of the leading National Accounting, Audit, Tax and Advisory Firm in Pakistan, Zahid Jamil & Co has a **history of steady growth.**



1971

First Established

1985

Services expanded

1992

New service "Information Technology" was established.

1997

Became member of
BKR International

2001

Resigned form BKR and
joined Prime Global

2005

Business Risk and ERP
added to the list of
services

2026

Completed 55 years of
Success & Excellence.

Our International Association - Prime Global

PrimeGlobal is an Award-Winning Association of Independent Accounting and Business Advisory Firms, comprised of more than 300 highly successful Independent Member Firms, in over 100 countries, with a combined annual revenue of more than US\$3.5 billion. PrimeGlobal provides its Independent Member Firms with tools and resources to help them furnish superior Accounting, Auditing, Tax, and Advisory services to clients around the globe.

PrimeGlobal's independent member firms house a combined total of over 3,000 partners, 26,000 employees, and upwards of 940 locations in more than 100 countries around the globe. PrimeGlobal members are typically full service, regional, public accounting and business advisory firms. As the International Association serving these firms, PrimeGlobal is built first and foremost on strong relationships, and our purpose is to be a source for ideas and access to member firm expertise and fundamental standards for success.

Its member firms share a common culture that breeds robust member collaboration and professional support while promoting individual firm growth and success. Through PrimeGlobal, independent member firms offer the strength and capabilities of a large, worldwide organization with technical depth and geographic reach impossible for a local firm alone.

PrimeGlobal is a community of dynamic, high quality, forward-looking and trusted business advisory and accounting firms. PrimeGlobal's Strategy 2025 was developed through the biggest stakeholder consultation we have ever had with its member firms. PrimeGlobal conducted extensive Regional Council consultation sessions, a number of strategy member roundtables and we engaged over 90% of our member firms on strategic questions through the PrimeGlobal member satisfaction survey.

PrimeGlobal's Strategy 2025

PrimeGlobal's Strategy 2025 sets out how it will secure a vibrant future for PrimeGlobal member firms, by fulfilling our purpose, realizing our vision and mission, and remaining true to its values.

Its ambition is to ensure that our member firms, and professionals within them, connect and collaborate so that they thrive, by attracting and retaining their target clients, and delivering the quality advice and services their clients need.

One PrimeGlobal

PrimeGlobal will operate as one global association, delivering a globally consistent, relevant, and increasingly customized experience for its member firms. Its strong identity and the member firm-guided governance model are at the core of its strategy. It will continue to think globally to ensure our member firms have access to the best support and practices wherever they are, to support growth and deliver our services to the same high standard. Endorsed by 100% of PrimeGlobal member firms represented through the Regional Councils; Its Purpose, Values, Vision and Mission help guide a collective commitment to promote growth, learning, collaboration and business opportunities.



Enrich member firms through facilitating connections that create trusted relationships, learning, promote business opportunities, firm development and growth



Its firms have a global mindset being open to share, innovate, collaborate, celebrate and learn



Leading global association of trusted business advisory and accounting firms



PrimeGlobal is a center of excellence, with a forward-looking community that business can rely on

Its commitments

With PrimeGlobal, its members retain their firm independence and tap into a powerful conduit for accessing the marketplace of ideas. This is its strength. Its commitment to its member firms in the years ahead.

1. To be its member firms' source for ideas without dictating their work practices.
2. To provide access to expertise without telling them who their clients can be.
3. To give them the world without the legal liability of membership in a global network.

The PrimeGlobal Difference

In a global business environment, finding an accountant with strong technical skills in audit, tax, and consulting services isn't enough. You need an advisor with the ability to do business almost anywhere – in almost any business niche you can think of. Getting to “global” is tough for any accounting firm to do on its own. That's why you should check out our member firms for your business needs. When you use a PrimeGlobal firm, suddenly you're working with an international, multidimensional powerhouse. Our independent member firms know and care about each other – which makes them masters of the seamless transition. You get the best of all possible worlds: a local firm that really knows you and your business, and international connections that travel at the speed of light.

Global Reach. Local Understanding. Personal Connections. A unique value proposition to make your business soar. That's the power of PrimeGlobal.

PrimeGlobal Services & Industries Exposure

Services

Audit, Tax & Compliance Services Tax

- Tax Planning & Compliance.
- International Tax.
- State and Local Taxes (SALT).
- Cost Segregation.

Compliance

- SOX Compliance.
- IFRS.

Audit and Accounting

- Accounting.
- Audit, Review & Compilation.
- Attest Services.
- Internal Audit.

Financial Planning

- Estate/Trust/Gift Tax Planning.
- Financial Planning.
- Retirement Planning.
- Wealth Management.

Assets, Acquisitions & Financial Planning

Assets and Acquisitions

- Mergers & Acquisitions.
- Business Valuations.
- Corporate Finance.
- Insolvency & Restructuring.
- Transaction Advisory Services.
- Cash Management.
- Strategic Planning.
- Succession Planning.
- Transfer Pricing.

Consulting Services

Consulting and Advisory

- Business advisory.
- Consulting.
- Human Resources Consulting.
- Technology Consulting.
- Risk.

Business Management

- Business Management for High-Net-Worth Individuals.
- Business Management for Small Business.

Expert Services

Human Resources

- Payroll.
- Employee Benefit Services.
- CFO Services.
- Project-Staffing.
- Outsourcing.

Litigation

- Litigation Support.

Other Services

- Information Technology.
- Non-CPA/Non-CA Services.

Industries

Business Industries Client Types

- High Net Worth Individuals (HNWI).
- Individuals.
- Large Businesses.
- Small and Mid-Sized Businesses.
- Private Companies.
- Public /Listed Companies.

Management & Administrative

- Administrative.
- Business Development.
- Executive Management.
- Human Resources.

Financial & Technical Industries

Finance & Insurance

- Asset Management.
- Banking & Capital Markets.
- Employee Benefits Plans.
- Financial Services.
- Insurance.
- Pension Plans.
- Private Equity, Hedge Funds, & Mutual Funds.

Information & Technology

- Communications.
- Publishing, Broadcasting & Media.
- Electronics, Software & Services.
- Technology.
- Telecommunications.

Professional, Scientific & Technical

- Engineering.
- Law Firms.
- Marketing.
- Professional Services.

People-Related Industries Arts, Entertainment & Recreation

- Entertainment.
- Hotels and Restaurants.
- Recreation.
- Tourism, Hospitality, and Leisure.

Health Related Industries

- Healthcare.
- Pharmaceuticals

Public Administration

- Aerospace & Defense.
- Government Contractors.
- Education.
- National, State, & Local Governments.
- Labor Organizations.
- Nonprofit.
- Public Services.

Extracting, Building & Transporting Industries Manufacturing, Transportation & Distribution

- Automotive.
- Textiles (Spinning, Weaving, Processing, Home Textiles, Knitting, Garments etc.)
- Leather Manufacturing
- Diversified Industrials.
- Manufacturing.
- Process & Industrial Products.
- Retail & Consumer.
- Transportation & Logistics.
- Wholesale & Distribution.
- Paper & Packaging.

Natural Resources

- Chemicals.
- Energy & Natural Resources.
- Food & Agriculture.
- Forestry.
- Mining & Metals.
- Oil & Gas.
- Power & Utilities.

Real Estate & Construction

- Construction.
- Real Estate.

\$ 3.5 Billion
Revenue

101
Countries

941
Offices

26,181
Staff

3,038
Partners

308
Firms



Our Services

Each service segment is headed by Partners & Directors, who are assisted by Executive Directors, Managers and Staff of relevant skills dedicated to each specialized area of expertise. This enables the organization to draw on specialized capabilities while still having the ability to co-ordinate planning and execution of professional assignments in integrated fashion under one umbrella.



Audit & Assurance



Taxation **Advisory**



Internal Audit &
System Controls
Review



Business
Process **Re-
Engineering**



Enterprise Resource
Planning & Enterprise
Wide System



Financial **Advisory**



Accounting
Bookkeeping &
Payroll Services



IFRS Compliance
Advisory



Corporate Laws
& Secretarial
Advisory

Our Services



Family Business
Constitution
Advisory



Sustainability Reporting
& ESG Advisory



Performance
Management
Services



IT Assurance
Services



Corporate
Governance
Enablement

Our Services



Audit & Assurance

Zahid Jamil & Co provides a wide range of assurance services, with the primary focus on the objective of assurance on the reliability and relevance of financial information and a host of non-financial aspects, data, processes, operations and procedures and on the effectiveness and efficiency of controls. These services include Statutory Audit, PCAOB USA Compliant Audits, Management Audit, Internal Audit and System Control Review (SCR), Information System Audit, Tax Audit, Regulatory Audits and Regulatory Compliance review (RCR), Cost Audit and Cost Allocation studies, Share Transfer Audit and Review and Compilation Assignments.



Taxation Advisory

- Tax Registration for obtaining tax registration certificates from
- the relevant tax authorities, Tax Planning to help businesses and individuals plan their tax strategies to minimize their tax liabilities while ensuring compliance with tax laws and regulations.
- Tax Compliance to help businesses and individuals comply with various tax regulations and requirements, including filing tax returns, paying taxes, maintaining records and withholding tax compliance.
- Sales Tax Compliance to assist businesses in complying with sales tax requirements, including filing sales tax returns, collecting and remitting sales tax, and maintaining records.
- Tax Audit Representation to represent businesses and individuals during tax audits conducted by tax authorities, providing guidance on audit procedures and negotiating with tax authorities.



Internal Audit & System Controls Review

- Internal Audit Services include review of financial reporting and accounting processes to ensure accuracy and compliance with regulatory requirements, evaluation of internal controls over financial reporting, Review of compliance with laws and regulations, Assessment of risk management processes and control, Identification of opportunities for process improvements and evaluation of governance structures and practice.
- System Controls Review Services include Evaluation of access controls and security measures for information systems and applications, Review of system configurations and settings to ensure data accuracy and completeness, Assessment of data backup and recovery processes, Evaluation of disaster recovery and business continuity plan, Review of data privacy and security policies and procedures, and Identification of vulnerabilities and risks in the system and Recommending controls to mitigate them.



Business Process Re-Engineering

These services include Business Process Analysis, Process Design, Process Optimization, Process Automation, Process Automation, Change Management and Performance Measurement.



Enterprise Resource Planning & Enterprise Wide System

These services include Implementation & Customization, Training & Support, Integration with other systems and applications, such as CRM software or e-commerce platforms and Consulting for improvement and optimization of operations using the ERP / ES software e.g. Oracle, SAP, Microsoft and Odoo etc



Financial Advisory

- Business Plan & Feasibility Study Development.
- Financial Modelling & Forecasting.
- Scenario Analysis, using financial models to analyze different scenarios and their potential impact on a business's financial performance.
- Business Valuation, using financial models to determine the value of a business, usually for the purposes of a merger, acquisition, or sale.
- Financial Due Diligence, with review and analysis of a business's financial performance, usually for the purposes of an acquisition or investment and Capital Raising, with creation of financial models to help businesses raise capital through debt or equity financing.



Accounting Bookkeeping & Payroll Service

- Financial Accounting to maintain accurate records of financial transactions and preparing financial statements for the business.
- Management Accounting to provide the business with regular financial reports that help with decision-making and strategic planning.
- Payroll Management to manage employee payroll, including calculating salaries, taxes, and deductions, and ensuring compliance with labour laws.
- Training & Implementation of various Accounting & Payroll Software i.e., QuickBooks, Tally, Sage, Odoo and Zoho Books etc.



IFRS Compliance Advisory

- IFRS Implementation to help businesses adopt IFRS reporting standards, which involves assessing the impact of the new standards on financial reporting and designing a plan to implement the new requirements.
- IFRS Training to provide training to finance and accounting teams to ensure they have the knowledge and skills necessary to comply with IFRS requirements.
- IFRS Compliance Review to conduct a comprehensive review of a company's financial statements to ensure they comply with IFRS requirements.
- IFRS Conversion to assist companies in converting their financial statements from local GAAP to IFR.
- IFRS Advisory to provide guidance and advice on complex accounting issues related to IFRS reporting



Corporate Law & Secretarial Advisory

- Company Incorporation Services which involves advising on the incorporation of new companies in Pakistan, including drafting and filing the necessary documents.
- Compliance and Regulatory Services which involves advising on compliance with the various laws and regulations governing corporations in Pakistan, including corporate governance, financial reporting, and shareholder rights,
- Corporate Restructuring Services which involves advising on mergers and acquisitions, restructuring, and other corporate transactions.
- Secretarial Services which involves maintaining statutory records, filing requirements, and drafting board resolutions.
- Due Diligence Services which involves conducting due diligence on potential business partners, vendors, and other third parties.



Family Constitution Advisory

- Developing and Drafting Family Constitution - To work with the family to develop a comprehensive document that outlines the family's values, mission, governance structure, and decision-making processes.
- Facilitating Family Meetings - To provide an opportunity for family members to discuss the constitution and any concerns they may have.
- Business and Succession Planning - Developing a business plan, identifying key personnel, and creating a succession plan for the family business.
- Dispute Resolution - This service help families resolve these issues in a fair and efficient manner.
- Education and Training: To help family members better understand their roles and responsibilities within the family business and financial affairs.



Sustainability & ESG Advisory

- Gap Analysis & Readiness Assessment to Identify gaps in your current sustainability reporting and assess readiness for IFRS S1 and S2.
- Sustainability Reporting Framework Development aligned with IFRS S1 and S2 requirements.
- Compliance Support and Develop strategies to communicate sustainability performance to stakeholders,
- Offer training on IFRS S1 and S2 and best practices for reporting, Assist with integrated and ESG reporting frameworks and Sustainability Reporting Assurance.



Performance Management Services

Performance Management Service is comprehensive and powerful tool for managing all the components of the Business. By using this, the Management can measure, control, monitor and improve Business Performance. It helps owners and managers to run and manage the business in most efficient and effective manners instead of firefighting every day. This helps in improving Business Performance and overall efficiency and effectiveness of Business significantly.



IT Assurance Services

- SOC Attestation: SOC 1 & 2 certifications with global cybersecurity partners.
- Security Reviews: IT compliance, SOP/policy audits, vendor evaluations, ERP, and application reviews.
- Vulnerability Assessments: Penetration testing as per OWASP standards.
- Advisory & Control: BCP, user access, data migration, ERP reviews, and ISAE 3402 reporting.



Corporate Governance Enablement

These services help companies to improve their governance practices and comply with the legal and regulatory requirements related to corporate governance. These Services include:

- Board Evaluation and Assessment, which involves evaluating the performance of the board of directors and identifying areas for improvement.
- Compliance Management, ensuring that the company complies with all relevant laws and regulations related to corporate governance.
- Risk Management, involves identifying and managing risks that could impact the company's operations and reputation.
- Training and Education, involves providing training and education to the board of directors and senior management on corporate governance best practices.

Our Team



How we keep the bond strong, is probably be the answer of how we could be good at what we do.

At Zahid Jamil & Co. we aim to develop an atmosphere of growth and innovation. Our collective approach towards our client is helpful and consistent.

It is our mission to strive for the growth, and develop new business opportunities for all those who come to us.



Suleman Zahid Jamil
FCA, FPFA, Chairman/
Managing Partner
Lahore & Faisalabad



Faisal Siddiqi
FCA, FCCA
Partner,
Audit & Advisory
Karachi



M. Mazhar Arshad
FCA
Partner,
Audit & Advisory
Islamabad



Kashif Maqbool Sehgal
FCA
Partner,
Audit & Taxation
Peshawar



Ehtisham Suleman Zahid
FCCA, FPFA
Director,
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Ahmad Suleman Zahid
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Partner,
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Adeel Anwar
FCA, AFA
Partner,
Audit & Taxation
Lahore



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Muhammad Abbas

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Zahid Imran

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Akhtar Rasool

CBA,
Director
Taxation
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Tayyab Arshad

FCA
Director,
Sustainability Reporting
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Waqas Asmat

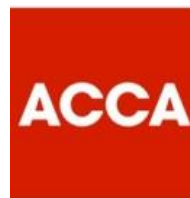
MCS,
Senior Manager
ERP & IT Advisory
Faisalabad



M. Imran Akram

LLB, MBA
Senior Manager Taxation
Faisalabad

Accreditations



Industry Exposure

- Banking and Non-Banking Finance Companies
- Tours & Travel Agencies
- Advertising & Marketing Agencies
- Dental & Surgical Instruments Manufacturers & Exporters
- Textile Composite Unites
- Home Textiles Manufacturers Cum Exporter
- Garments Manufacturers & Exporters
- Rice Millers & Exporters
- Non-Government Organizations
- Real Estate Development Authorities
- Social Welfare Organizations
- Oil & Lubricants Manufacturers & Traders
- Brands Chain Retail Stores
- Sugar Mills (Manufacturers)
- Agriculture Farms Management Companies
- Hotels & Restaurants
- Beauty Salons, Spa & Fitness Clubs
- Management Consultants
- Sweets Manufacturers / Exporters
- Commodity Exchange Brokerage Houses
- Composite Textiles Manufacturing Units
- Textile Weaving Units
- Home Textiles Manufacturers & Exporters
- Towels Manufacturers & Exporters
- Construction Contractors
- Flour Millers & Traders
- USAID / UNDP Funded Projects
- Head Hunting & Recruitment Agencies
- Dry Port Trusts
- Bio Diesel Manufacturers & Exporters
- Fashion Brands Outlets
- Hospitals & Medical Centres
- Sugar Commission Agents
- Welfare Trusts & Societies
- Provident, Gratuity & Pension Funds
- Soft Drinks Bottlers
- Town Planners, Architects & Interiors Designers
- Cargo & Goods Transport Agencies
- Medicine Distribution Companies
- Cattle Markets Management Companies
- Medical Practitioners (Doctors)
- Hajj & Umrah Service Providers
- Food Items Manufacturers (FMCG)
- Security Agencies
- Babywear Garments Manufacturers
- Denim Cloth Manufactures & Exporters
- Diagnostic Centers & Labs
- Courier Service Providers
- Bakery Products Manufacturers (FMCG)
- Golf & Country Clubs
- Seeds Growers & Suppliers
- Vehicles Distributors & Sellers
- Sanitary Products Manufacturers
- Baby Diapers Manufacturers
- Textile Labels Manufacturers
- Shared Office / Co-working Space Services

- Modarba Management Companies
- Advertising & Marketing Agencies
- Cotton Ginning – Textiles
- Commercial Exporters
- Textile Chemicals Manufacturers / Importers
- Garments Knitting Units
- Paper Cone Manufacturers & Traders
- Water & Sanitation Agencies
- Real Estate Builders & Contractors
- Clearing & Forwarding Agencies
- Shipping & Harbour Authorities
- FMCG Distributions Companies
- Yarn & Cloth Traders
- Control Sheds & Poultry Farms
- Soap & Allied Products Manufacturers
- Oil & Ghee Manufacturers
- Cooperative Housing Societies
- IT Companies & Software Houses
- Stock Exchange Brokerage Houses
- Event Management Companies
- Textile Spinning Units
- Textile Processing & Dyeing Units
- Socks Manufacturers & Exporters
- Pulses Manufacturers, Importers & Traders
- Construction Chemicals Manufacturers
- Educational Institutions (Schools & Colleges)
- Public Sector & Government Organization
- Fuel & CNG Suppliers
- Power Generation Companies
- Wool Manufactures
- Packaging & Printing Companies
- Preserved Food Manufacturers
- Sports Items Manufacturers & Traders
- Catering & Food Services
- Textile Machinery Manufacturers
- Performance Management Consultants
- Patients Welfare Societies
- Horse & Mule Breeding Agencies
- Solid Waste Management Companies
- Call Centre (Inbound & Outbound)
- Full Time Professors & Teachers
- Jewellery Manufacturers & Traders
- Herbal Medicine Manufacturers & Traders
- Logistics & Transport Services
- Trade Bodies & Associations
- Wall Clocks Manufacturers & Traders
- Velvet Cloth Manufactures & Exporters
- Tea Manufactures & Traders
- Accounting & Advisory Firms (Outside Pakistan)
- Cricket Stadium Management Committees
- Solar Panels Manufacturers & Suppliers
- Cosmetics Manufacturers
- Paint Manufacturers
- Super Markets Chains
- Ladies Fashion Boutiques
- Engineering Service Providers
- Paper & Board Manufacturers



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Chartered Accountants

ISLAMABAD

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